Investor Factsheet

Record Financial Group

The specialist asset manager delivering best-in-class solutions to large institutional investors

What we do:

With $130.3 billion in Assets Under Management ("AUM") and over four decades of derivative hedging and risk management experience, our bespoke currency and asset management products are organised into three pillars:

Risk Management

$95.9bn

Solutions designed to help clients navigate the complexities of derivatives and foreign exchange fluctuations:

- Passive Hedging
- Enhanced Passive Hedging
- Dynamic Hedging

Absolute Return

$14.6bn

Products that target delivering consistent, positive returns regardless of market conditions:

- FX Alpha
- Custom Opportunities

Private Markets

$19.8bn

Offerings that provide clients with access to high-quality, long-term investment opportunities:

- Solutions for Asset Managers
- EM Local Debt
- Infrastructure Equity
- Private Equity and Credit

Why invest:



Sustainable growth

Our product suite continues to evolve in collaboration with our clients, with a focus on products offering higher margins, longer lock-up periods and scalability.



Client longevity

We listen to our clients, understand their investment objectives and deliver innovative, high-quality products and services.



Robust competitive position

Over four decades of derivative hedging and risk management experience, delivering unique, innovative and sustainable solutions tailored to each client.



Financial strength

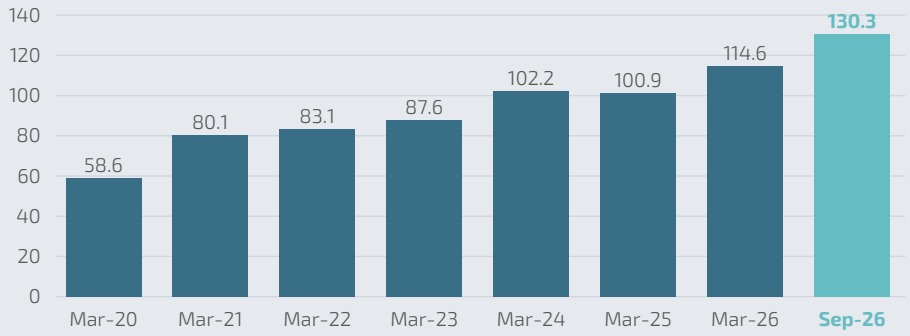
Our highly cash-generative business model allows us to maintain a strong balance sheet while investing for long-term value creation and delivering sustainable returns to shareholders.



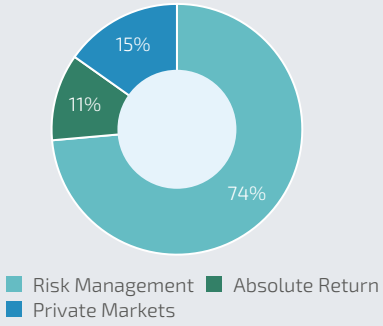
Strong partnerships

We use our expertise and relationships with partners to deliver innovative products, working with trusted partners to grow our Private Equity and Private Credit offering.

AUM ($bn)



AUM by product pillar
as at 30 September 2026



Our strategic objectives:

1. Organic Growth

Our focus remains on continued growth across our product suite. Our trajectory has been defined by working directly with our clients to solve their individual problems.

The three product pillars, Risk Management, Absolute Return and Private Markets, build on existing investment, risk and operational capabilities of the Group, allowing us to fully understand the investment risks and challenges faced by clients and to respond with tailored solutions.

2. Quality of Earnings

We have a keen focus on investing in and developing products that contribute to quality in the form of higher margin, longer lock-up periods, scalability, or a combination of the three.

To this end, by investing in our people, products and brand, we aim to grow the business by ensuring the sustainability of returns, the longevity of client relationships, continued high cash generation and innovative solutions to meet the demands of our clients.

3. Operational Excellence

Achieving operational excellence is the key to ensuring our clients receive the best experience and the highest levels of operational risk control as efficiently and cost-effectively as possible.

This is achieved by ensuring we have the right people and the right operational framework.

This framework lends itself to improved operational efficiency and performance, as well as an enhanced client experience.

Five year financial record

£m	2022	2023	2024	2025	**2026**
Revenue	35.2	44.7	45.4	41.6	**40.1**
Operating profit	10.8	14.5	12.6	10.7	**10.0**
Profit after tax	8.6	11.3	9.3	9.1	**7.0**
Basic EPS	4.52p	5.95p	4.84p	5.03p	**3.92p**
Ordinary dividend	3.60p	4.50p	4.60p	4.65p	**3.60p**
Special dividend	0.92p	0.68p	0.60p	—	**—**

Key Board members

David Morrison
Chairman

Jan Witte
CEO

Albert Soleiman
CFO



Disclaimer:
This document contains certain forward-looking statements with respect to the financial condition, results, operations and business of Record. These statements involve risk and uncertainty because they relate to events and depend upon circumstances that will occur in the future. Past performance cannot be relied on as a guide to future performance. There are a number of factors that could cause actual results or developments to differ materially from those expressed or implied in this document. Nothing in this document should be construed as a profit forecast.